

District 89
Profit & Loss (Actual vs. Budget Summary) (in CNY)

Reporting Book: ACCRUAL
 As of Date: 12/31/2021
 Cost Center: District 89

	07/01/2021 Through 12/31/2021		
	Actual	Budget	Variance
District Revenue			
Membership Revenue	168,220.37	220,271.00	(52,050.63)
Conference Revenue	58,752.00	0.00	58,752.00
Other Revenue	2.53	0.00	2.53
Total District Revenue	226,974.90	220,271.00	6,703.90
District Expenses			
Conference Expenses	(550.00)	0.00	(550.00)
Recognition	26,755.55	14,071.63	12,683.92
Club Growth	13,377.82	8,171.10	5,206.72
Marketing Outside of Toastmasters Expenses	(3,428.27)	4,965.24	(8,393.51)
Public Relations Expense	10,626.12	10,749.00	(122.88)
Education & Training Expense	41,099.08	34,597.78	6,501.30
Administration Expenses	16,081.97	8,500.00	7,581.97
Food and Meals Expense	478.39	0.00	478.39
Travel Expense	7,599.31	8,684.00	(1,084.69)
Lodging Expense	844.14	3,100.00	(2,255.86)
Other Expenses	8,545.91	0.00	8,545.91
Allocation Expenses	11,045.38	11,091.48	(46.10)
Total District Expenses	132,475.40	103,930.23	28,545.17
Total Net Income	94,499.50	116,340.77	(21,841.27)

District 89 Available Funds (in CNY)

Reporting Book: ACCRUAL
As of Date: 12/31/2021
Cost Center: District 89

Month Ending
12/31/2021

Available Funds

Cash & District Reserve	
Cash	
Cash - Standard Chartered 3061 CNY	5,530.38
Cash - Standard Chartered 3061 USD	24,592.55
Cash - Standard Chartered 3061 HKD	<u>13,148.69</u>
Total Cash	43,271.62
District Reserve	<u>213,550.70</u>
Total Cash & District Reserve	<u>256,822.32</u>
Minimum District Reserve Required at Year End	<u>(110,914.62)</u>
Total Available Funds	<u><u>145,907.70</u></u>

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