

**D89 P/L Summary for Period from 1 July 2022 to 28 February 2023**

**District 89**

**Profit & Loss (Actual vs. Budget Summary) (in CNY)**

As of Date:

28/2/2023

**07/01/2022 Through 02/28/2023**

	Actual	Budget	Variance	% Variance	Remarks
District Revenue					
Total District Revenue	162,172.00	192,245.50	(30,073.50)	-16	
<b>District Expenses</b>					
Conference Expenses	-	-	-	0	
Recognition	(87,204.58)	28,400.00	(115,604.58)	-407	Accural items await TI store delivery
Club Growth	11,050.54	27,342.00	(16,291.46)	-60	Await TI store delivery of ordered items
Marketing Outside of Toastmasters Expenses	(3,439.48)	12,515.00	(15,954.48)	-127	Claims not yet submitted
Public Relations Expenses	17,300.65	20,750.00	(3,449.35)	-17	exchange rate fluctuation of RMB
Education & Training Expense	31,546.83	50,400.00	(18,853.17)	-37	Claims not yet submitted
Speech Contest Expenses	4,225.31	9,696.00	(5,470.69)	-56	Claims not yet submitted
Administration Expenses	33,296.92	28,279.00	5,017.92	18	exchange rate fluctuation of RMB
Food and Meals Expenses	1,750.52	900.00	850.52	95	budget for Food and Meal is kept to minimum
Travel Expenses	4,425.73	15,950.00	(11,524.27)	-72	Claims not yet submitted
Lodging Expense	2,743.73	12,000.00	(9,256.27)	-77	Lodging expenses is kept to minimum
Other Expenses	-	-	-		
Allocation Expenses	10,344.09	11,294.32	(950.23)	-8	
Total District Expenses	26,040.26	217,526.32	(191,486.06)	-88	Overall expenses are less than budget
Total Net Income	136,131.74	(25,280.82)	161,412.56	-638	